

**Edwin Lane Financial Services, LLC**  
**FACT FINDER**

- 1) Three years business and personal tax returns (Three years so we can trace carryovers and accounting methods) including retirement plan returns
- 2) Summary Plan Descriptions of all pension and profit sharing plans
- 3) Summary of named beneficiaries of the retirement plan accounts
- 4) Plan Descriptions of all deferred compensation plans
- 5) Corporate buy-sell agreements, or any other business redemption agreements
- 6) Last statement of the 401(k) investments (probably from Fidelity or Schwab)
- 7) Current business profit and loss statement and balance sheet
- 8) Summaries of any life insurance policies on you or your wife, type, death benefits, cash values, annual premiums, etc.
- 9) Summaries of any disability policies on you or your wife (in replacement, business overhead expense and business buyout agreements)
- 10) Summaries of all your loans, both personal and business
- 11) Personal income statement and balance sheet. If not available, then balances on credit cards, auto loans, savings & checking accounts, investment accounts, house value, etc
- 12) Summaries on any other investment vehicles you have such as art, wine, jewelry, etc.
- 13) Summaries on any investment vehicles you have for your child, UGMAs or 529 college plans
- 14) Copies of wills, revocable living trusts, irrevocable trusts, articles, bylaws, and other legal documents that affect your financial situation